

2011 annual report

LifePath™



Giving

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Because the time is now!

Dear LifePath friends and families,

Many of you have probably heard of the cuts to service organizations like LifePath that began in November 2011 across the state of Pennsylvania. I would like to share with you some additional information about these cuts and the steps that LifePath is taking in response.

The cuts affect waiver-based services. The waiver is roughly 70% of our total budget. The cuts were pretty dramatic in size: 6% on top of already restricted funding. This creates a \$2 million problem for LifePath. All indications are that these cuts will be permanent. Clearly, the current administration has forgotten that supporting our most vulnerable citizens is a core function of government and *must be a priority!*



LifePath's goal is to find ways to address these cuts with minimal disruption to consumers and without passing the state's budget problems on to our staff. So far, we have filed property tax exemptions, refinanced a large portion of our debt, cancelled some contracts and renegotiated our rates wherever possible. We have a number of other things that we're working on as well. We intend to exhaust all substantial efficiencies and revenue enhancements before we compromise on our mission to provide the highest quality of care to individuals with special needs.

Other organizations are moving consumers around, closing group homes, eliminating programs, laying-off staff and cutting benefits. We are doing everything possible to avoid these negative actions. To be successful, we also need your help!

Unfortunately, the state government has not heard from enough concerned citizens. There are plans for additional cuts in the 2012-2013 budget. None of us wants to see people with disabilities compromised because of the state's finances. Your state representatives, state senators and the governor need to hear from you. Pennsylvania Advocacy and Resources (www.par.net) has some easy tools to help with that. As the budget for fiscal year 2013 is developing, we will continue to put updates on our Facebook page and our website (www.lifepath.org.) Please let the people who hold the purse strings know that Pennsylvania can not cut services for people with developmental disabilities any further. Let them know you care!

Thank you for your continued support of LifePath and your commitment to improving the lives of the individuals we care for!

Paul H. Coleman, LifePath Executive Director/CEO

LifePath, Inc. Performance

	Temporarily Unrestricted	Permanently Restricted	Restricted	Total
REVENUES, GAINS AND OTHER SUPPORTS				
Service Revenue	43,733,316			43,733,316
Other Operating Revenue	592,677			592,677
Unrealized Gain on Investments	72,813	129,740		202,553
Realized Gain on Investments	58,670	34,246		92,916
Interest and Dividend Income	23,058	25,810		48,868
United Way Contributions	2,982			2,982
Other Contributions	42,518	57,035		99,553
Fundraising Revenue				
Net Assets Released From Restrictions:				
Satisfaction of Program Restrictions	12,393	(12,393)		
Satisfaction of Equipment Acquisition Restrictions	80,920	(80,920)		
Total Revenues, Gains and Other Support	44,619,347	153,518		44,772,865
EXPENSES				
Community Residential Services	35,372,024			35,372,024
Day Services	4,773,587			4,773,587
Ancillary Services	165,685			165,685
Training	266,605			266,605
Clinical	506,785			506,785
Maintenance	440,981			440,981
Administration	2,912,880			2,912,880
Fundraising	40,231			40,231
Total Expenses	44,478,778			44,478,778
CHANGE IN NET ASSETS	140,569	153,518		294,087
NET ASSETS AT BEGINNING OF YEAR	372,135	1,019,763	29,239	1,421,137
NET ASSETS AT END OF YEAR	\$512,704	\$1,173,281	\$29,239	\$1,715,224
REVENUES, GAINS AND OTHER SUPPORTS				
Service Revenue	43,597,038			43,597,038
Other Operating Revenue	554,099			554,099
Unrealized Gain on Investments	47,808	68,451		116,259
Realized Gain on Investments	14,552	17,413		31,965
Interest and Dividend Income	19,081	20,004		39,085
United Way Contributions				
Other Contributions	32,801	37,667	300	70,768
Fundraising Revenue				
Net Assets Released From Restrictions:				
Satisfaction of Program Restrictions	19,003	(19,003)		
Satisfaction of Equipment Acquisition Restrictions	1,142	(1,142)		
Total Revenues, Gains and Other Support	44,285,524	123,390	300	44,409,214
EXPENSES				
Community Residential Services	34,561,790			34,561,790
Day Services	5,036,187			5,036,187
Ancillary Services	182,807			182,807
Training	271,769			271,769
Clinical	511,770			511,770
Maintenance	439,275			439,275
Administration	3,170,093			3,170,093
Fundraising	21,993			21,993
Total Expenses	44,195,684			44,195,684
CHANGE IN NET ASSETS	89,840	123,390	300	213,530
NET ASSETS AT BEGINNING OF YEAR	282,295	896,373	28,939	1,207,607
NET ASSETS AT END OF YEAR	\$372,135	\$1,019,763	\$29,239	\$1,421,137

2010-2011 LifePath, Inc. & LifePath Foundation Donor List July 1, 2010 - June 30, 2011

2011

2010

	Unrestricted	Temporarily Restricted	Total
SUPPORT AND REVENUE			
Contributions	51,979		51,979
Grant Revenue	600		600
Net Assets Released from Restrictions	1,650	(1,650)	
	54,229	(1,650)	52,579
Special Events			
	Revenue	Expenses	Net Revenue
Golf Tournament	35,897	18,049	17,848
Thanksgiving Luncheon	128,085	94,127	33,958
Walk for a Healthy Community	11,968	1,451	10,517
Holiday Greeting Cards	150		150
Cigar Fest	34,461	7,131	27,330
Net	210,561	120,758	89,803
Total Support and Revenue	144,032	(1,650)	142,382
EXPENSES			
Charitable Donations	34,495		34,495
Event and Fundraising	24,177		24,177
Management and General	38,294		38,294
CHANGE IN NET ASSETS	47,066	(1,650)	45,416
NET ASSETS AT BEGINNING OF YEAR	83,154	1,650	84,804
NET ASSETS AT END OF YEAR	\$130,220		\$130,220
SUPPORT AND REVENUE			
Contributions	42,538	1,650	44,188
Grant Revenue			
Net Assets Released from Restrictions	42,538	1,650	44,188
Special Events			
	Revenue	Expenses	Net Revenue
Golf Tournament	29,954	17,611	12,343
Thanksgiving Luncheon	127,660	89,453	38,207
Walk for a Healthy Community	9,474	749	8,725
Holiday Greeting Cards	781	940	(159)
Cigar Fest	30,916	7,045	23,871
Net	198,785	115,798	82,987
Total Support and Revenue	125,525	1,650	82,987
EXPENSES			
Charitable Donations	3,595		3,595
Event and Fundraising	26,513		26,513
Management and General	32,621		32,621
CHANGE IN NET ASSETS	62,796	1,650	64,446
NET ASSETS AT BEGINNING OF YEAR	20,358		20,358
NET ASSETS AT END OF YEAR	\$83,154	\$1,650	\$84,804

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\$10,000+
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\$7,500+
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Memorial and honorarium gifts are a wonderful way to pay tribute to a friend or family member while demonstrating your commitment to the work of LifePath. We are grateful that the donors listed on this page have chosen to memorialize and honor their loved ones in such a thoughtful way.

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